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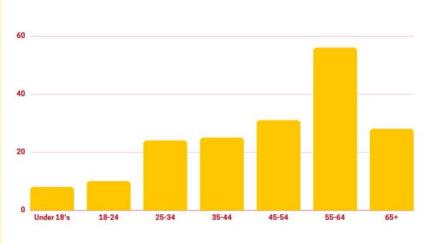
#### OUR SUPPORTERS

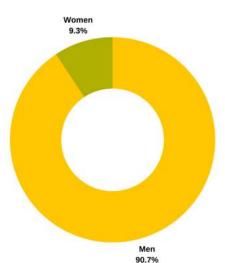
THERE WAS A TOTAL OF 182 RESPONSES FOR THE SUPPORTERS SURVEY.

THIS PROVIDES A HEALTHY SAMPLE GROUP OF FEEDBACK WHICH WILL BE USED TO HELP TO IMPROVE ALL ASPECTS OF CLUB OPERATION AND INTERACTION WITH OUR FANS.

O1 AGE OF SUPPORTERS

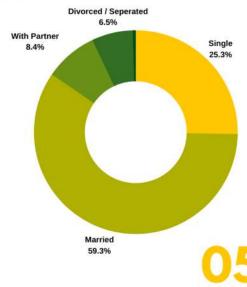
02 GENDER SPLIT

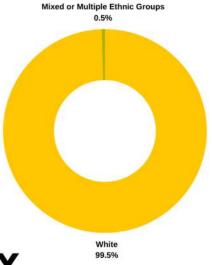




**03** MARITAL STATUS

04 ETHNIC ORIGIN





05 DISABILITY

Consider yourself to have a disability

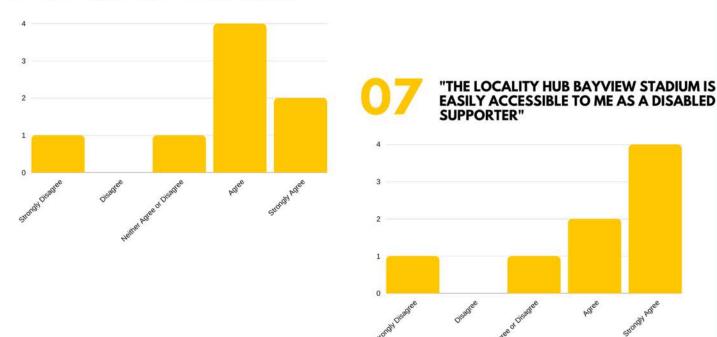
Don't consider yourself to have a disability 95.6% PAGE 2



## OUR DISABLED SUPPORTERS

AROUND 4-5% OF OUR SUPPORTERS CONSIDER THEMSELVES TO HAVE A DISABILITY, IN THE SURVEY WE ASKED ABOUT OUR ABILITY TO CATER FOR THEIR NEEDS.

## "THE DISABLED FACILITIES AT EAST FIFE FC ARE GOOD"



WHAT IMPROVEMENTS, IF ANY, WOULD YOU SUGGEST TO ENHANCE YOUR EXPERIENCE AT EAST FIFE FC AS A DISABLED SUPPORTER?

Can't think of many to be honest. None at the moment none

I suffer with my mental health so not much EFFC can do to help with that

Enforce the disabled parking areas, not just on match days but on training nights for both boys and girls teams

it's ok as it is.

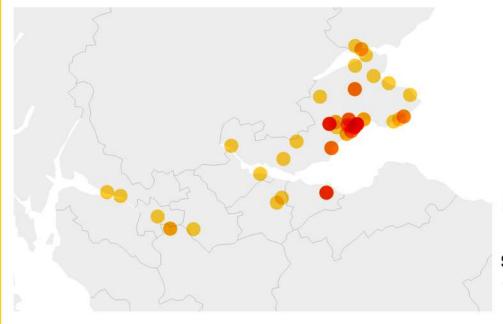


### SUPPORTERS LOCATIONS

WE WANTED TO SEE HOW DIVERSE OUR FANBASE WAS GEOGRAPHICALLY AND WHERE TO BEST FOCUS OUR FUTURE MARKETING

# WHERE DO YOU CURRENTLY LIVE?





A QUICK SNAPSHOT OF THE CENTRAL BELT OF SCOTLAND.

IT SHOWS THE MAJORITY OF OUR
SUPPORTERS COME FROM THE
LEVEN/METHIL AREA WITH THE
GLENROTHES AREA BEING OUR SECOND
STRONGEST MARKET.

AS CAN BE SEEN, WE HAVE A GOOD FANBASE
ALL OVER THE EAST NEUK OF FIFE,
EDINBURGH AND THROUGH TO GLASGOW
SHOWING WE HAVE A GOOD SUPPORT SPREAD
ALL OVER THE CENTRAL BELT OF SCOTLAND.



### SUPPORTERS EMOTIONS

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#### WHAT DOES EAST FIFE FC MEAN TO YOU?

- East Fife FC has been part of my life for as long as I remember. My grandad was a massive fan. My mum and dad attended games before I was born. Every Saturday afternoon the football results would be on and I remember mum & dad cheering when east fife won I recall joining in. They took me to my first match at old Bayview and I've never looked back. East Fife is an integral part of my life and always will be.

  The fans are like an extended family home and away.
- The first club I ever saw play, taken by my dad many years ago, so it means a lot. The only club I could ever fully support.
- Everything, they're my local club.

- lifeline especially to get me through the winter months qoing to away games.
- East Fife is a community club. My family is involved from top to bottom. I played for the EFJSC and have supported the club for over 20 years. East Fife helps me have a voice in scottish football which I believe I would not have in supporting a 'bigger club.
- The only Club/Team I have ever supported and shows as a great example of how your local team can be part of the Community by all the help of volunteers etc to help it carry on. It's one part of my life which I enjoy very much!

A club I have supported since I was 8year old and I can't think of a season where I have missed a game. I will always support the Fife, carried on from father to son through good times and bad.

A good Saturday afternoon with Friends and my son

- My first game was when I was three, my dad took me. It's our family club.

  Been there all my life. I take my son when I can, he's in EF 2014's. They are
  our community and our family team.
- W-07 12
- Been a fan since 5 years old. Grandfather, father, son and grandsons all fans.

#### THE MAIN KEYWORDS IN THE FEEDBACK

FAMILY COMMUNITY HISTORY

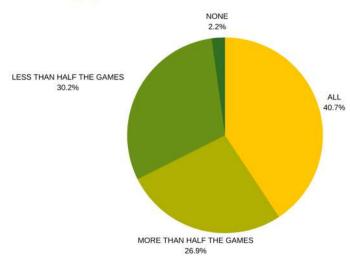
FRIENDSHIP LOCAL TEAM PRIDE

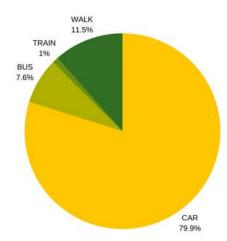
## SCOTLAND FOOTBALL CLUB

#### HOME MATCHES



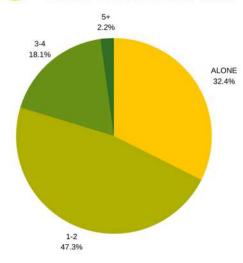
## 12 HOW DO YOU TRAVEL TO HOME GAMES?

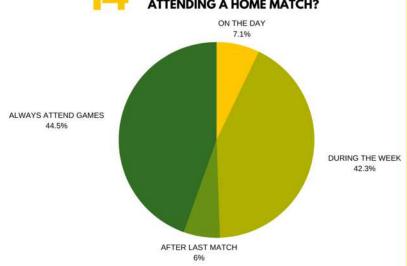


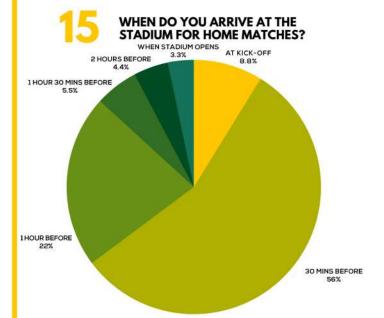


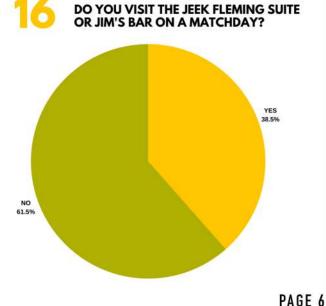
### HOW MANY PEOPLE DO YOU TRAVEL TO HOME GAMES WITH?

WHEN DO YOU DECIDE YOU ARE ATTENDING A HOME MATCH?





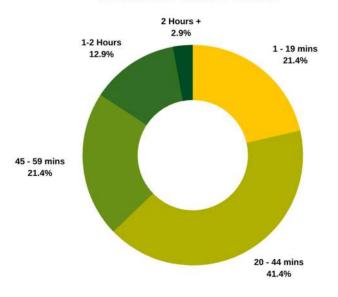




#### STADIUM BAR FACILITIES

HOW LONG DO YOU SPEND IN THE JEEK FLEMING SUITE OR JIM'S BAR ON A MATCHDAY ON AVERAGE?





- THE ATMOSPHERE
   CATCH UP WITH FRIENDS
- A PINT BEFORE THE GAME
- MEETING AWAY FANS
- NICE LOOKING AT MEMROBILIA
- WATCHING THE SPORT ON THE TV
  - THE VIEW
  - THE WARMTH
  - FRIENDLY STAFF

WHAT IMPROVEMENTS COULD BE MADE TO MAKE YOUR TIME IN THE JEEK FLEMING SUITE OR JIM'S BAR BETTER?



(POPULAR SUGGESTION)

Different / wider selection of drinks on offer at the bar; Guinness, Tennents, Stella, Peroni, Craft Beer bottles. Alcohol-Free Beer

Maybe a couple of extra tables

More seating

More advertised live SPL & EPL games on TVs

Modernise

More & bigger TV's

Buffet food / snacks. Local bands when no hospitality.

Jims bar needs to be open more often when hospitality busy

Food being offered, I'd go in earlier

Improving speed of service

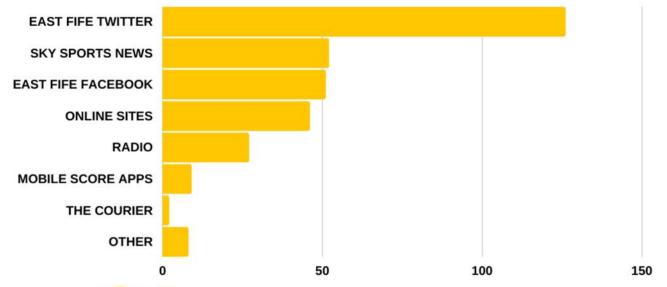
More seats in Jim's bar

More space which would therefore allow for more seats. I find the bar really claustrophobic when big matches are on and obviously you can't go upstairs as hospitality is generally full. Also not being able to get a seat downstairs puts you off going earlier

#### STADIUM FEEDBACK

**20** 

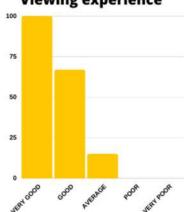
# HOW DO YOU TYPICALLY FOLLOW HOME MATCHES WHEN YOU ARE NOT ATTENDING?

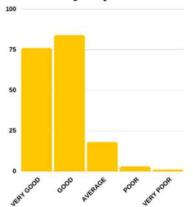


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## HOW WOULD YOU RATE THE FOLLOWING:



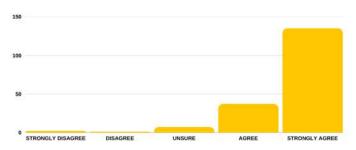




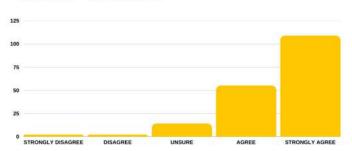
PAGE 8

#### STADIUM FEEDBACK

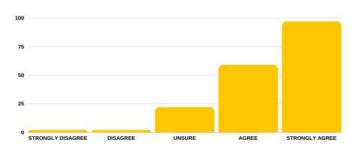
"I FEEL SAFE & SECURE AT THE LOCALITY HUB BAYVIEW STADIUM."



"I AM MADE TO FEEL WELCOME ON MATCHDAY."



"THE LOCALITY HUB BAYVIEW STADIUM IS A SUITABLE ENVIRONMENT FOR CHILDREN/FAMILIES"



WHAT WOULD YOU LIKE TO SEE INTRODUCED, IF ANYTHING, TO IMPROVE YOUR MATCHDAY EXPERIENCE AT THE LOCALITY HUB BAYVIEW STADIUM?



Introduction of a safe standing area, terracing or rail around the pitch to improve atmosphere and allow standing and new vantage point of the games

Improved / louder / Clearer PA Tannoy system

Better exit from the sea end/ home end car park after game

Scoreboard, substitution boards and time clock

Bigger pie stall with more selection

Half-time entertainment / challenges on the pitch, development player in mini-games, half-time draw on the pitch

Bigger / better club shop, possibly `also a smaller stall style shop that could be accessed within the stadium.

more variety of pre-game music and music when we score a goal

Stop the drips affecting the seating in the back row of the stand.

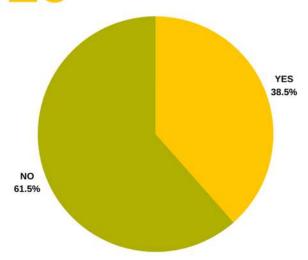
Better looking mascot and a mascot that always about so it can be more like fun to younger viewers and their day experience of attending the football.

Proper stadium announcements in a professional manner, better pre match entertainment, events outside the ground to draw the local community, post match entertainment for fans / families in and around the stadiums

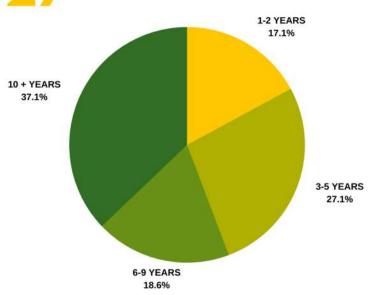


### SEASON TICKETS

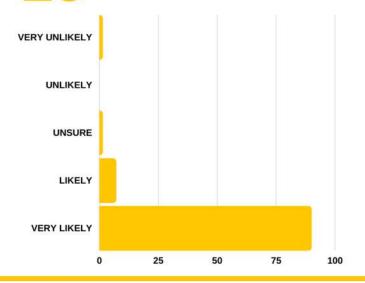




### HOW LONG HAVE YOU BEEN A SEASON TICKET HOLDER FOR?



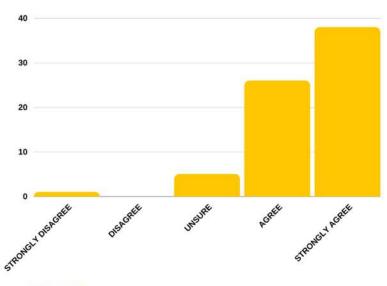
## HOW LIKELY ARE YOU TO RENEW YOUR SEASON TICKET FOR NEXT SEASON?



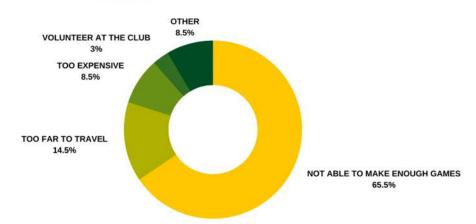


#### SEASON TICKETS

"AN EAST FIFE SEASON TICKET GIVES GOOD VALUE FOR MONEY"



WHAT IS YOUR MAIN REASON FOR NOT BECOMING A SEASON TICKET HOLDER?



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WHAT, IF ANYTHING, COULD THE CLUB DO THAT WOULD MAKE YOU CONSIDER BECOMING A SEASON TICKET HOLDER?



Perhaps other benefits could be included eg discounts for hospitality / suites / shop / loyalty card for snacks / fast food / etc (might persuade some like myself who may not get the full benefit of season ticket and also might generate other sales relating to the discount).

Show how the club season ticket is value for money compared to premiership teams/other activities

Away trips supporters bus discount. Club shop discounts.

Family season ticket Maybe offer staggered payments?

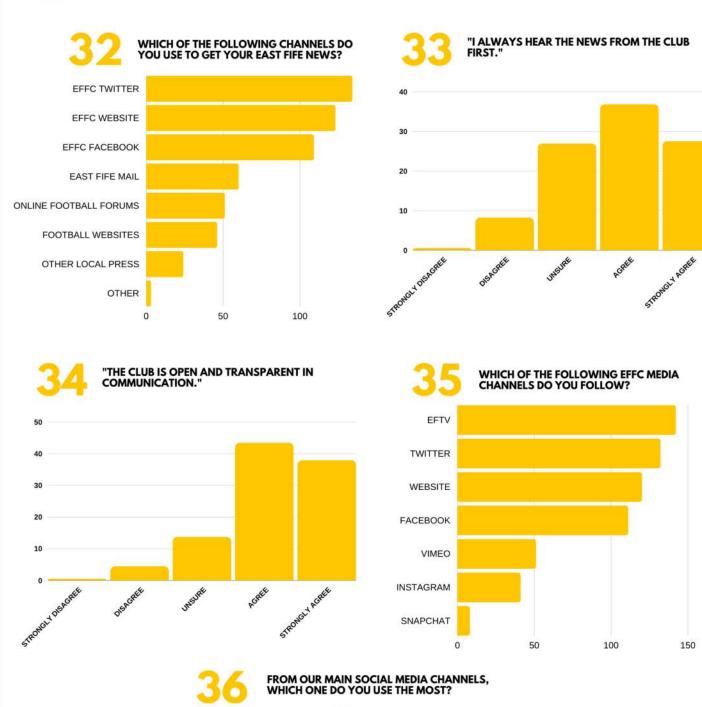
Be able to pay over the season by standing order or direct debit.

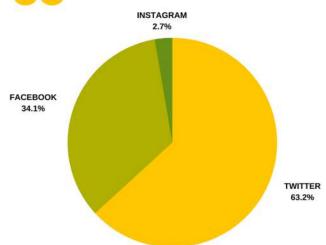
Can make it more affordable.

Travel incentives for away matches



#### MEDIA & COMMUNICATION





#### MEDIA & COMMUNICATION

# **37**

## WHAT TYPE OF CONTENT DO YOU LIKE TO SEE ON EAST FIFE FC CHANNELS?



#### Match highlights & Interviews

News & Updates

Player Information

On this day

Results, league position & general info

U20 content

Signing News

**EFFC History** 

Old / Rewind Matches

Mid-week interviews

Club news, news about players past and present.

WHAT TYPE OF CONTENT DO YOU THINK EAST FIFE FC COULD IMPROVE ON WITH OUR CHANNELS?



Quicker communication with the fans

More videos of the atmosphere on matchdays

Fan Interviews

I think East Fife do a great job with their communications.

Pre match update to fans

I am very satisfied at present

More ways to sponsor a player/staff for more ways to boost cash.

There is good / regular communication from 'track/pitch side' (management / players) via EFTV, the matchday programme and the odd tweet on website but not much from 'standside' (staff / directors). Would be good to get some regular snippets of information on any developments behind the scenes regarding stewardship of the club.

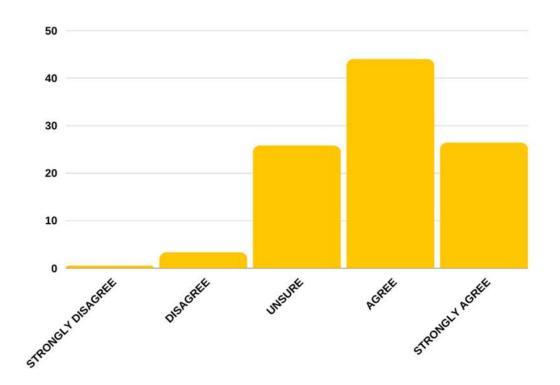
Individual player goal gifs (with terrible celebration), supporters man of the match vote, player to watch for each game (both teams), half time on EFTV could have a player interview or on this day highlights or something

greater emphasis on the club and the community, after all hailed as a community club

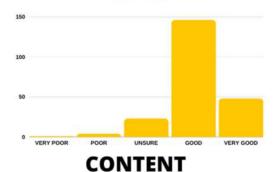
#### WEBSITE

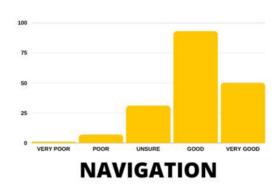
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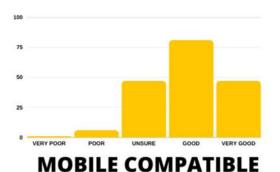
"THE EAST FIFE FC CLUB WEBSITE (EASTFIFEFC.INFO) IS A GOOD CLUB WEBSITE"

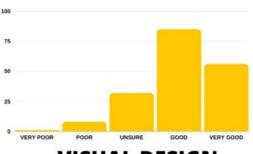


# HOW WOULD YOU RATE THE FOLLOWING ABOUT THE CLUB WEBSITE (EASTFIFEFC.INFO)









**VISUAL DESIGN** 

#### WEBSITE





## WHAT, IF ANYTHING, WOULD YOU LIKE TO SEE ADDED OR CHANGED ABOUT THE CLUB WEBSITE?



Online shop could be better, always got to a very small font

More regular news updates

More modernised

Easier navigation, when you first enter the site on mobile there's nothing that makes you want to explore/stay on the site unless you're looking for specific information

Supporters club news

more Under 20s news and updates

Think the graphics need bit more updated. Part from the information everything fine though be nice to see a squad or report list of the youths more.

More regular chairman updates

Weekly players interviews.

Q and A's with players and management.

Player histories e.g. clubs played for, goals scored, appearances etc.

It would be good if you could sponsor a player using the website

Better homepage layout

More team news like who is fit, who is injured etc. Like the feed about what is happening about the club or about people who are at the club.

It's a bit clunky looking, homepage quite busy. It's practical enough, but doesn't look too great

I think it could do with a bit of a general overhaul. I don't think the shop website has been changed since it came online in about 2007.

Pictures to acompany news and articles.

Supporters forum so that fans can come together online to discuss ways of further supporting club

**Easier navigation** 

Create links to the youth teams and have site for all

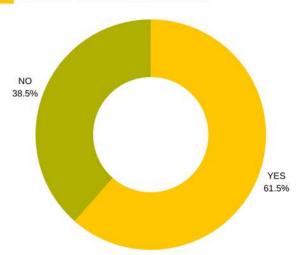
Like many other clubs you should show support for the women on your site

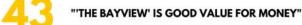
I kinda miss Jim Corstorphines match day photos. It was always good to try and spot myself and family in the crowd following match day. I know you did one match where the cameras were on the other side of the ground facing the stands could you do some more. It would also be great if you could show more content on how the club is integrating with the community and how the benefits are being reaped by the club and the community

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#### MATCH PROGRAMME

WHEN YOU ATTEND A HOME MATCH, DO YOU PURCHASE THE 'BAYVIEW' MATCHDAY PROGRAMME?







44

ARE THERE ANY FEATURES YOU WOULD LIKE TO SEE REGULARLY INCLUDED WITHIN THE 'BAYVIEW' MATCHDAY PROGRAMME THAT IS NOT COVERED AT THE MOMENT?



No. It great offers great value for money.

Perhaps a where are they now on previous players?

could we have a ""daft player questionnaire" where they're asked non football questions, for a laugh.

All have to answer the same questions.

A different individual supporters contribution each programme? Updates from the Board or interviews with individual club officials?

Journalism in reports of previous matches rather than bullet-points.

"Feature monthly input/ from supporters"

Meet the sponsors at their place of work with player participation

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## IS THERE ANYTHING THAT WOULD MAKE YOU CONSIDER BUYING A PROGRAMME MORE OFTEN?



No.

Maybe content for kids

More interesting articles.

Word of mouth regarding the quality of the content

Maybe if it had more of a fanzine type of feel

Better advertisement of the home delivery service

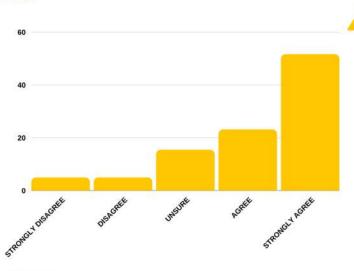
Cheaper price

If it were digital and you could purchase before the match on the day

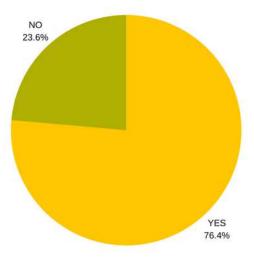
#### FOOD & DRINK



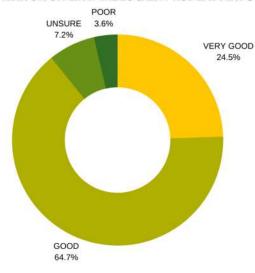
"BEING ABLE TO PURCHASE FOOD AND DRINK ON A MATCHDAY IS AN IMPORTANT PART OF THE EXPERIENCE."



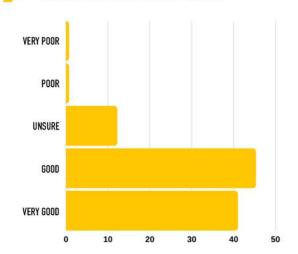
DO YOU REGULARLY PURCHASE FOOD OR DRINK FROM THE KIOSK INSIDE THE STADIUM?



HOW WOULD YOU DESCRIBE THE SELECTION OF FOOD AND DRINK ON OFFER AT THE LOCALITY HUB BAYVIEW STADIUM?



"THE FOOD AND DRINK ON OFFER AT THE LOCALITY HUB BAYVIEW STADIUM IS GOOD VALUE."



WHAT IMPROVEMENTS OR CHANGES WOULD YOU MAKE TO THE FOOD/DRINK ON OFFER AT THE LOCALITY HUB BAYVIEW STADIUM?



Very little, current pies are very good Improve soft drink / fizzy drink selection Hot Soup

Wider selection of hot food like chips, hot dogs, stovies and burgers

Better planning so things like pies don't run out too quickly

Healthy or gluten free options

A second area at half-time to reduce waiting times

WHAT HAS BEEN YOUR MAIN REASON FOR NOT PURCHASING FOOD OR DRINK INSIDE THE STADIUM?



Usuaully eat before or after the game

Don't like waiting in long queues

Limited selection

Not enough to cater for Vegetarian or Gluten Free fans

Bring my own snacks

Not hungry

Dieting

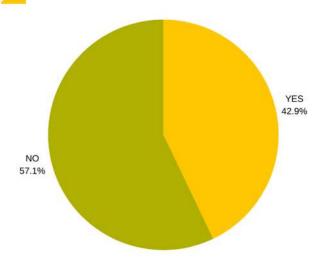
#### HOSPITALITY

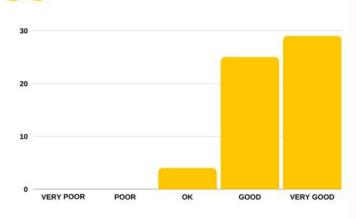
**52** 

HAVE YOU EXPERIENCED MATCHDAY HOSPITALITY AT THE LOCALITY HUB BAYVIEW STADIUM DURING THE LAST YEAR?



HOW WOULD YOU RATE YOUR HOSPITALITY EXPERIENCE?



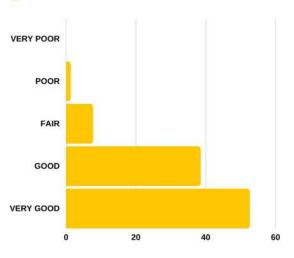


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"THE EXPERIENCE REPRESENTS \_\_\_\_\_\_ VALUE FOR MONEY."

**55** 

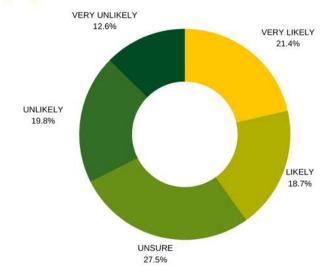
WOULD YOU BE LIKELY TO RECOMMEND HOSPITALITY TO A FRIEND?





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HOW LIKELY ARE YOU TO ATTEND MATCHDAY HOSPITALITY DURING THE NEXT SEASON?



#### HOME TICKETS





## IS THERE ANYTHING THAT WOULD IMPROVE YOUR EXPERIENCE WHEN BUYING HOME MATCH TICKETS?



Card machines/contactless at the gate. Usually have a ticket sorted and if I don't then usually have to stop for cash somewhere

Knowing what offers/options are available

#### Online purchase

Parent and child at the gate rather than the current system. Card payment at the gate. Contactless payment / pay online for express/VIP entry with additional benefits – improved seating and experience from standard fan entry (this would sit between standard entry and hospitality – there is currently no 'middle ground') – think Odeon 'premier seating'. Discount to book in advance and/or for group bulk bookings to target work mates or friends who wish to attend as a one off, e.g. 10 friends attend for £100 if booked by 5pm Thurdsday. Offers on a game by game basis to gain publicity and attract/retain supporters. Bundles e.g. buy ticket and pie/drink at a set price – everyone from Disney to Netflix offers bundles, don't be blinkered by gate price only.

A separate ticket selling area away from the very busy main reception might be useful

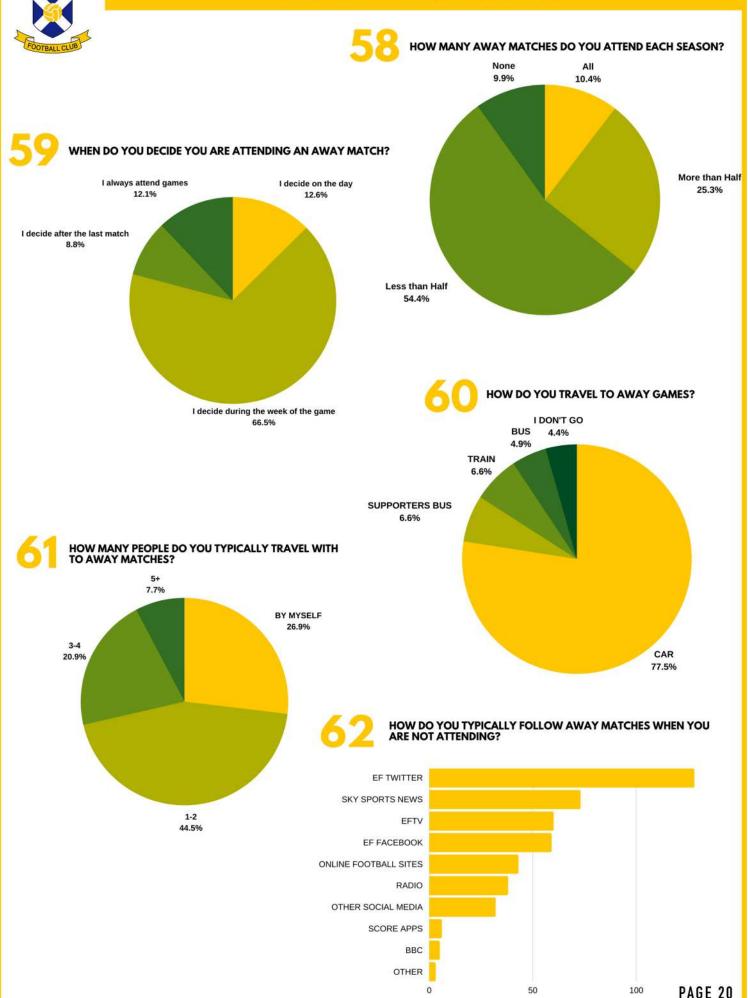
Opposition fans not being able to buy them for the home end

My 5 year old son has a season ticket. On some occasions I have had to send him through that turnstile to wait on me at the inside of the paid turnstile. It's not that great when it's a busy match.

Maybe better quality, plastic Supporters Club and season tickets to use when purchasing match tickets. Paper season tickets/ membership cards are easily misplaced in the washing machine or damaged.

A points building system for purchasing tickets for the all ticketed games

### AWAY MATCHES



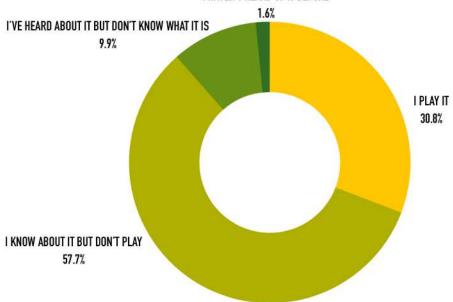


#### LOTTERY & MERCHANDISE

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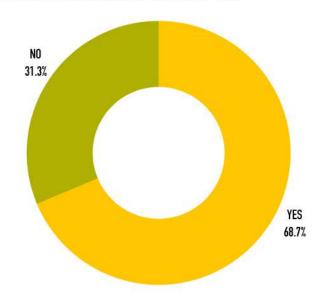
#### HOW AWARE ARE YOU OF THE EAST FIFE GOLDMINE LOTTERY?

I HAVEN'T HEARD OF IT BEFORE

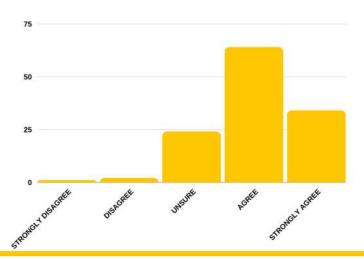


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### HAVE YOU MADE A PURCHASE FROM THE EAST FIFE CLUB SHOP OR EASTFIFESHOP.COM IN THE LAST YEAR?



THE PRODUCTS ON OFFER REPRESENT GOOD VALUE FOR MONEY."

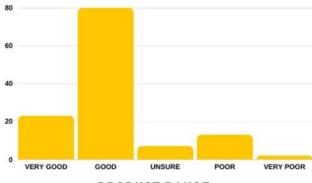




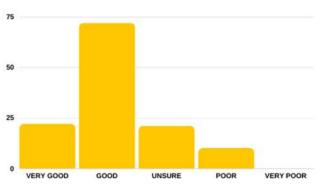
#### MERCHANDISE



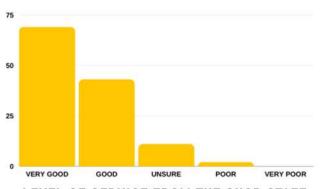
#### **HOW WOULD YOU RATE THE FOLLOWING:**



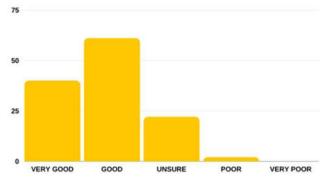
PRODUCT RANGE



THE MATCHDAY CLUB SHOP



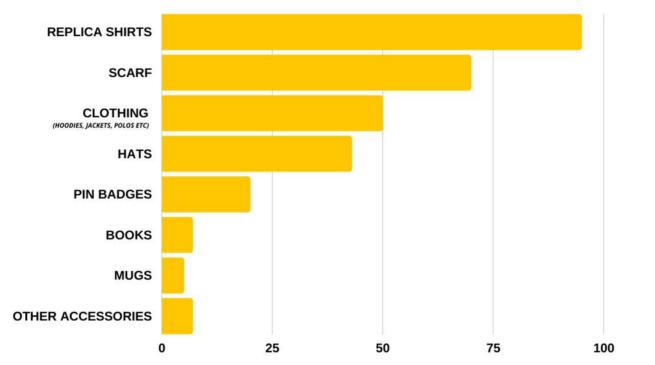
LEVEL OF SERVICE FROM THE SHOP STAFF



EXPERIENCE USING THE ONLINE CLUB SHOP

# 67

## WHAT ARE THE TYPICAL PRODUCTS YOU BUY FROM THE CLUB SHOP?



#### MERCHANDISE





## ARE THERE ANY SPECIFIC PRODUCT(S) THAT YOU WOULD LIKE TO SEE IN THE CLUB SHOP THAT ISN'T THERE CURRENTLY?



Retro kits

official flags

East Fife face masks!

More club tracksuits

More selection for kids

An away kit scarf

Bigger selection of everything.

More polo shirts, jumpers, joma tracksuit bottoms, scarfs with east fife on it, lighters, homeware stuff other than keyrings, cuddle teddy bears, stuff that represents the East Fife mascot (like broxi bear and hoppy the hound) needed? More towels, pillows and East Fife photo frames and East Fife mugs/hot flasks/travel cups etc

Water bottles - personalisation equipment for shirts, tracksuits etc - our youth teams should he able to pick up any item required and feed the club as opposed to supporting the kit supplier

Gym shorts, general gym-wear. Leisure-wear - t-shirts, sweatshirts, etc. Black & gold striped socks

Bigger range of babywear

Think stickers would sell well

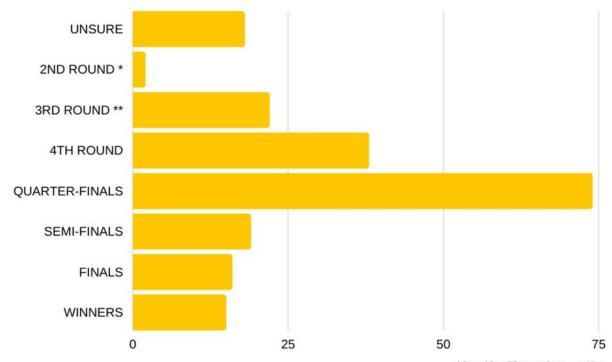
Drinks memorabilia; rocks glasses, beer coasters and beer holders

I feel that the club shop could be better stocked at times eg lead up to Christmas especially with popular products eg hats, scarves and stocking fillers. I appreciate it's difficult to get small volume branded items and it's a hit or a miss whether items will sell but I think having a good stock of things for fans to browse on match day might bring fans in for a look more often and obviously gain more sales. I base this comment on a visit during the week before Christmas (not a match day) last year to get a specific hat and mug for a fans partner to give him for Christmas and there were no hats in stock and the choice of only one mug.

### SUPPORTER EXPECTATIONS



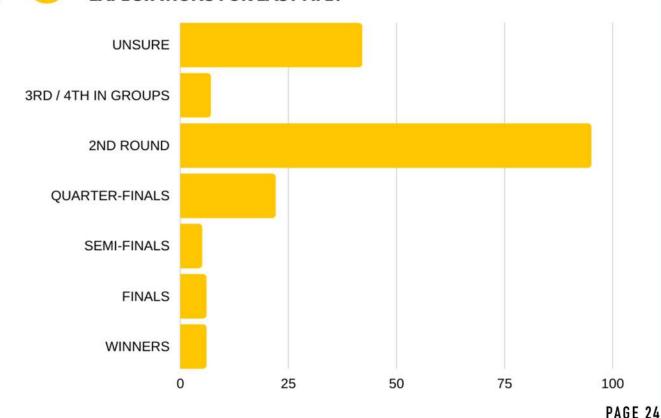
## IF THE CHALLENGE CUP FORMAT REMAINS UNCHANGED FOR THE FORTHCOMING SEASON, WHAT WOULD BE YOUR REALISTIC EXPECTATIONS FOR EAST FIFE?



\* Round East Fife enter the competition
\*\* Round teams from other Nations enter the competition

## **70**

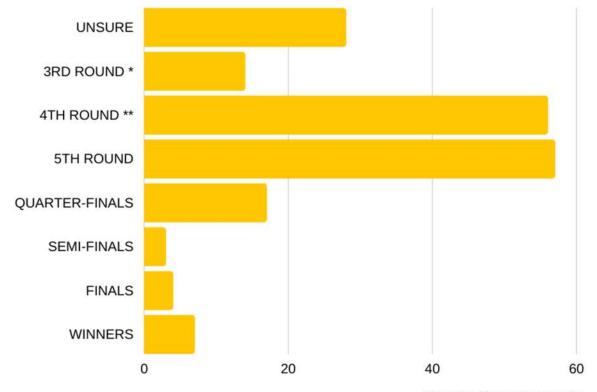
## IF THE BETFRED CUP FORMAT REMAINS UNCHANGED FOR THE FORTHCOMING SEASON, WHAT WOULD BE YOUR REALISTIC EXPECTATIONS FOR EAST FIFE?



#### SUPPORTER EXPECTATIONS

**7**1

## IF THE SCOTTISH CUP FORMAT REMAINS UNCHANGED FOR THE FORTHCOMING SEASON, WHAT WOULD BE YOUR REALISTIC EXPECTATIONS FOR EAST FIFE?



\* Round East Fife enter the competition

\*\* Round teams from Premiership enter the competition

# IF EAST FIFE REMAIN IN LEAGUE 1 NEXT SEASON UNDER IT'S CURRENT 10 TEAM FORMAT WHAT WOULD BE YOUR REALISTIC EXPECTATIONS FOR THE CLUB?

